

Real Estate

Practical and Precise Solutions

Real estate plays an important role in today's economy. Whether for investment or other strategic reasons, the buying and selling of real estate properties occurs on a regular basis. Our team of real estate attorneys, together with our in-house notary, are specialists in the various fields of law that have an impact on real estate transactions and, as a result, are able to optimize the outcomes sought by our clients. Our understanding of all aspects of both routine and complex real estate transactions translates into practical and value-added solutions. Our ability to assess the challenges of the transaction and the needs of our clients allows us to provide the timely and practical solutions required to achieve success.

Our Clientele

We are committed to building long-lasting relationships with our clients, who include developers, owners and tenants of commercial and industrial properties, shopping centres and condominiums. We represent the full range of participants in the real estate sector, including individuals, corporations, financial institutions, pension funds and joint ventures.

Expertise to Handle an Array of Real Estate Issues

We provide services in support of a large variety of real estate issues. We counsel buyers and sellers in connection with transfers, developers and promoters in connection with real estate projects, lenders and borrowers in connection with financings and landlords and tenants in connection with commercial leasing.

In all cases, the range of services which we provide includes assisting in the structuring and negotiation of the transaction, drafting the full scope of documentation required to complete the transaction, effecting all necessary registrations and carrying out the requisite due diligence investigations, including providing title opinions.

Our real estate experience covers the full spectrum of properties, including undeveloped land, office buildings, industrial warehouses, residential properties, single-use commercial buildings, retail strip malls, shopping centre complexes, condominiums and residential apartment buildings.



Dedicated to Excellence

- An extraordinary depth of expertise and a proven track record
- A multidisciplinary approach to problem solving
- Practical solutions based on an ability to assess client needs
- Cost-effective approaches to basic or complex transactions

Our Expertise extends to:

- Pre-sale and sale agreements
- Financing agreements
- Modalities of ownership
- Tax strategies
- Title examinations and opinions
- Planning and zoning
- Commercial leasing
- Litigation
- Construction law

Dedicated Litigation Attorneys

Our real estate team includes litigation attorneys devoted to real estate matters. Our litigation attorneys are specialized in handling issues relating to defects, loan and security realization, bankruptcy and insolvency and commercial leasing. Our ability to combine an appreciation for the needs of our clients with a thorough understanding of the legal remedies available to achieve them allows us to develop practical strategies to achieve clients' goals.

A Pragmatic Approach

We have an impressive depth of expertise and knowledge within our firm, covering all areas of commercial law. Our attorneys are acutely sensitive to the needs of our clients and strive to draw together the appropriate firm resources in order to provide creative solutions that match our clients' concerns and priorities. We have a reputation for being both proactive and responsive. Our approach is to create a relationship of confidence with our clients by providing the highest level of expertise and service in a practical manner which allows our clients to achieve their objectives.

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Staying One Step Ahead: Other Sector Teams address the highly specialized needs of the corporate finance and securities, venture capital, life sciences, licensing and technology, energy and franchising sectors.



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