

International Trade Law

Trade Law Specialists

We are one of the few Canadian law firms that has experience and expertise in providing legal advice and counselling on trade remedy vulnerability, handling international trade litigation before NAFTA Chapters 19 and 20 Trade Panels and the World Trade Organization Dispute Settlement Body and applying the Chapter 11 investment provisions within NAFTA and customs matters.

Our extensive experience includes representing domestic and foreign corporations, governments and trade associations in international trade and customs law. We are recognized for providing clients with assessments of the compatibility of commercial practices and governmental measures with the WTO disciplines and NAFTA. This work includes developing legal, political and diplomatic strategies combined with strong, yet judicious negotiation skills that achieve client objectives.

Global Know-How

Our attorneys possess the know-how to handle both national and international transactions. We address our clients' needs quickly and efficiently, saving them both time and resources. In the customs field, we have counselled and represented clients on matters spanning the entire range of problems companies are likely to confront in the pursuit of global business. Our breadth of expertise includes antidumping and countervailing duties proceedings, customs matters, international and U.S. trade law, export regulations, foreign asset control, unfair trade practices, export compliance and foreign trade sanctions.

Clients know our attorneys have the skills to provide advice on international trade matters. Our International Trade Law group has handled the full range of trade law proceedings arising under Canadian law, including:

- Antidumping and countervailing duty investigations;
- Investigations of violations of trade agreements and other unfair foreign practices;
- Issues concerning most-favoured-nation and national treatment under the trade rules of the WTO and trade agreements such as NAFTA; and
- Canada Customs and Revenue Agency investigations and rulings.

Mergers and Acquisitions

Taxation and Estate Planning

Intellectual Property

International Trade Law

Labour Law

Civil and Commercial Litigation

Banking & Finance



Dedicated to Excellence

- An extraordinary depth of customs law expertise
- Specialists in WTO and NAFTA issues, including Chapter 11 investment provisions
- Advancing client interests worldwide
- Strong, yet judicious negotiation skills that achieve client objectives
- A multilingual and multicultural team unique among Canadian law firms
- Understanding the cultural issues that shape global business

Our Expertise extends to:

- Antidumping and countervailing duties issues
- Government subsidies and other forms of export assistance
- Creation of foreign consortiums
- Export permits
- Customs classification and related customs issues
- Canada Customs and Revenue Agency investigations and rulings
- Important treaties such as NAFTA and the WTO Agreement
- Investigations of violations of trade agreements and other unfair foreign practices
- Representation on behalf of clients before international, U.S., NAFTA and WTO trade tribunals
- Negotiations on behalf of clients
- Developing and refining litigation strategies

We also possess an extraordinary depth of experience in the area of customs law. With more than 10,000 tariff rate lines and more than 17,000 reporting lines in the Harmonized Tariff Schedule recognized internationally, the classification of imported goods is exceptionally complex. Our attorneys are able to effectively navigate these tariff schedules.

Advancing Client Interests Worldwide

Our firm is multilingual and multicultural. We provide legal counsel to clients whose business interests range from local to international. We frequently play an important role in helping them advance their interests around the world. Through years of experience representing clients with their international business issues, we have developed not only a specialized expertise in analyzing their legal needs, but also an understanding of the cultural issues that shape business behaviour worldwide. Our attorneys are from varying backgrounds – one-third are first or second generation Canadians. We speak 12 languages, including French, English, Spanish, Italian, German, Polish, Hebrew, Yiddish, Armenian, Portuguese and Arabic. This is an invaluable resource available to our International Trade Law group– one that very few Canadian law firms offer.

Staying One Step Ahead: Our vertically integrated Sector Teams address the highly specialized needs of the corporate finance and securities, venture capital, life sciences, licensing and technology, energy, franchising and real estate sectors.



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