

Taxation and Estate Planning

Solving Problems with Creativity

As a commercial law firm, we provide comprehensive tax services in virtually every aspect of federal and provincial taxation that affects corporations and individuals, from strategic business planning to dispute resolution. We are experienced in advisory and transactional work. In order to best serve our clients, we analyze every facet of a taxation issue through a team of lawyers with a diverse range of skills and experience.

Handling the Full Spectrum of Tax Matters

Our clientele ranges from owner-operated enterprises to large publicly held corporations. As a result, our attorneys routinely deal with the full spectrum of business and personal tax issues. For example, the taxation group typically provides the following services to our clients:

- Structuring all types of business transactions in the most tax advantageous manner.
- Dealing with the Canada Customs and Revenue Agency and the Minister of Revenue of Quebec.
- Advising clients on available tax incentives, such as research and development tax credits, to help finance their businesses.
- Planning for an efficient and tax effective transfer of a client's estate to his or her heirs.

A Team Approach that Maximizes Results

Our tax attorneys work closely with colleagues in other practice areas within the firm and frequently review the tax aspects of a wide and diverse range of client files. This expertise ensures that tax issues are handled in an efficient manner to minimize potential tax exposure.

Mergers and Acquisitions

Taxation and Estate Planning

Intellectual Property

International Trade Law

Labour Law

Civil and Commercial Litigation

Banking & Finance



Dedicated to Excellence

- Creative solutions that minimize tax exposure and maximize tax benefits
- Cost-effective and bottom-line oriented approaches
- Intelligent assessment of risk
- Tackling tax issues with skill and confidence
- Focusing on issues of importance to our clients

Our Expertise extends to:

- Structuring business transactions
- Taxation and estate planning
- Transferring business assets between family generations
- Commodity taxes and customs duty issues
- Structuring foreign investments to minimize Canadian taxation
- Negotiations and representations before tax authorities
- Raising funds through government incentive plans, including Quebec's QSSP initiative
- R&D tax credits

Individualized and Practical Tax Planning

Our emphasis is on practical tax planning that is cost-effective and centered on a client's particular needs. Our approach is to provide real and immediate benefits to our client's bottom line.

Providing value means focusing on issues of importance to each client and offering concise, understandable and individualized tax advice. This approach is greatly appreciated by our clients who frequently view our attorneys as being an integral part of their business advisory team. Our proactive, long-range tax planning method ensures that all transactions are tax-efficient and in compliance with constantly evolving tax and business laws.

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Staying One Step Ahead: Our vertically integrated Sector Teams address the highly specialized needs of the corporate finance and securities, venture capital, life sciences, licensing and technology, energy, franchising and real estate sectors.



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